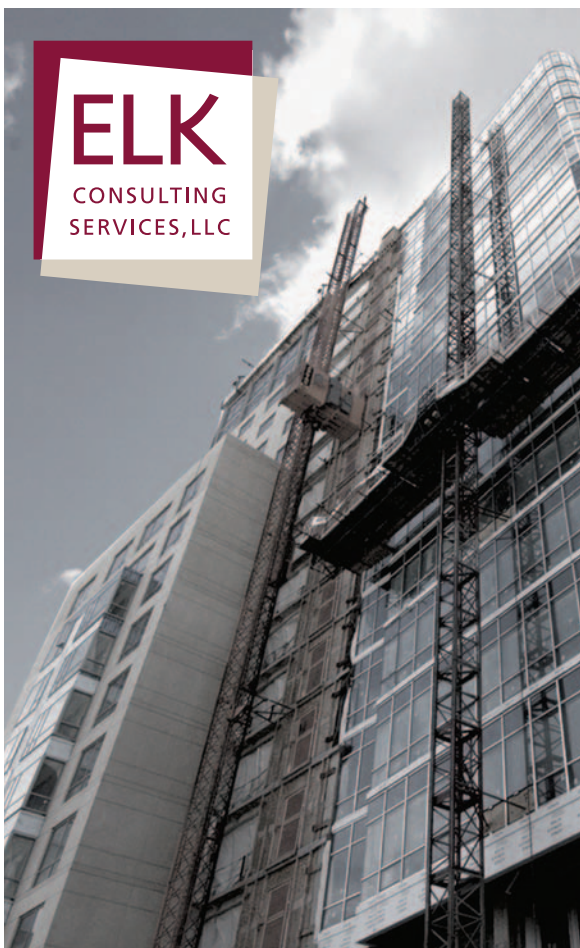


The logo for ELK Consulting Services, LLC is located in the top left corner. It features the letters "ELK" in a large, bold, dark red serif font. Below "ELK", the words "CONSULTING SERVICES, LLC" are written in a smaller, dark red, all-caps sans-serif font. The logo is set against a white background that is part of a larger graphic element consisting of overlapping white and light beige shapes.

ELK

CONSULTING
SERVICES, LLC



ELK Consulting Services, LLC provides a specialized strategy for dispute resolution—finding the common ground. Using a keen understanding of the industry and the law and common sense, each dispute is approached with the belief that the parties involved often have more in agreement than in dispute. Each dispute is analyzed to understand the parties' respective positions. And each is resolved on its merits.

Walter K. McDonough
President and Manager
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ELK Consulting Services



ABOUT WALTER K. MCDONOUGH PRESIDENT AND MANAGER

Wally McDonough is an accomplished attorney and business executive with over twenty years of experience as a litigator, general counsel and mediator in the construction, insurance, and real estate industries.

As a trusted advisor and general counsel for Suffolk Construction, Wally was directly involved for over ten years in all aspects of the business, and helped to grow the company from a regional contractor into one of the largest general contractors in the nation, with over \$1 billion in revenues and 750 employees. His tenure as general counsel and senior executive provides him with a unique perspective on the challenges faced by businesses and individuals alike. He has a wealth of practical knowledge and insight into the construction, real estate, and insurance industries. Through ELK, Wally will apply that knowledge to effectively identify areas of agreement and the particulars of a dispute, and develop creative solutions to resolve problems, at the earliest possible time.

Wally holds a bachelor of arts degree, *cum laude*, in politics from Princeton University and a J.D. *cum laude* from Boston College Law School.

RESOLVING DISPUTES

Conflict is a fact of life. And so is finding a resolution to conflict. Emotions, lack of perspective, differing recollections, and avoidance of responsibility characterize most disputes. It takes a practitioner skilled in the many facets of dispute resolution—negotiation, mediation, and arbitration—to help the parties work through those issues, find a solution, and maintain the relationship. This can only happen with a creative, individualized, and common sense approach to dispute resolution.



The most satisfying aspect of our job is helping people to solve problems. Taking a complicated problem and breaking it down, one piece at a time, and digging into the details to uncover what's really important. And doing this while keeping the parties focused on the ultimate goal—resolving the dispute. That is the commitment we make to our clients.

SKILL AND EXPERIENCE

- **American Bar Association**
Forum on the Construction Industry
Civil Litigation Section
- **Massachusetts Bar Association**
- **Boston Bar Association**
Construction Law Committee—Co-Chair
- **Associated General Contractors of America**
- **American Arbitration Association**
Northeast Region Construction Advisory Council

Wally McDonough is a recognized author and speaker on dispute resolution and contracts in construction, real estate, and labor and employment. Some recent presentations include:

Completing the Project—the Obligee’s Perspective, Surety Claims Institute Annual Meeting—June 2006

Claims Under Massachusetts Construction Contract, Certification and False Claims Issues, CFMAA Spring Presentation—April 2006

Design Responsibilities from the General Contractor’s Perspective, Boston Bar Association Annual CLE Program—June 2003

That Doesn’t Say That—Confusing General Contract and Subcontract Clauses, Boston Bar Association Annual CLE Program—June 2002

Wally founded ELK Consulting Services, LLC because of his belief that simplifying complicated issues and working through the emotions of a dispute will open the door to clear thinking and creative solutions. Only when the parties involved can break down a problem to its essential elements and discover the underlying issues can they focus on resolving the dispute.





DISPUTE RESOLUTION

- **Mediation**
- **Arbitration**
- **Dispute Resolution Boards**
- **Project Neutral**

AREAS OF EXPERTISE

- **Construction**
- **Construction personal injury**
- **Property and casualty insurance**
- **Construction defect**
- **Labor and employment**
- **Real estate**

BUSINESS CONSULTING SERVICES

- **Contract Negotiation**
- **Employee Handbooks**
- **Insurance Issues**
- **Safety**

PRESIDENT AND MANAGER

Walter K. McDonough

**For more information about ELK visit
www.elkconsultingservices.com**



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